



**AMEN** PROPERTIES

# 2017 Fourth Quarter Report

**Consolidated Financial Statements  
Periods Ended December 31, 2017 (Unaudited)  
and 2016 (Unaudited)**

*# Shares Outstanding at 12/31/17: 53,146*

**Amen Properties, Inc.  
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**2017 FOURTH QUARTER REPORT  
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## COMPANY OVERVIEW

### **Background**

Amen Properties was originally incorporated under the name DIDAX in 1997 and soon thereafter began doing business as Crosswalk.com. For several years the company operated one of the leading Christian sites on the web, *crosswalk.com*. In late 2002, on the brink of insolvency, the Company sold almost all of its assets and changed its name to Amen Properties.

Amen Properties is a Christian corporation that donates 10% of its net earnings to Christian organizations with an emphasis on benevolence and youth outreach.

### **Strategic Asset: Net Operating Loss Carryforward**

The Company was unprofitable from its inception through 2002, amassing a **cumulative net operating loss of approximately \$30 million**. This NOL can be used to offset prospective taxable income and eliminate the Company's Federal income tax liability.

### **Evolution of Strategy – Increasing Focus on Energy**

#### **Real Estate**

Having sold all of its assets except for the tax NOL, the Company embarked on a new business strategy in 2002 focused on real estate investments in secondary and out-of-favor markets. The Company acquired an 18% interest in an entity which owns over 200 thousand square feet of office space located in Midland, Texas but was unable to find additional viable real estate investment opportunities. Consequently, the Company decided to maintain its relatively small investment in real estate and focus on other areas for growth.

***In December 2014, the Company sold its interest in the Midland office buildings; its only remaining real estate asset is an 18% interest in a parking lot in downtown Midland (the "Superblock").***

#### **Energy Services**

In 2003 deregulation of the Texas electricity market, the largest electricity market in the United States, created numerous opportunities for growth. The Company decided to approach this market in two ways:

- **Retail Electricity Provider (REP):** In 2004 the Company started a REP named W Power. As a REP, W Power sold electricity and provided the related billing, customer service and collection services to residential and commercial customers. ***In June of 2008 the Company decided to shut down the operations of W Power due to the significant credit requirements imposed on REP's by the State of Texas and adverse changes in the business climate of the Texas retail electricity market.***
- **Energy Management and Consulting:** In 2006 the Company acquired Priority Power, one of the leading electricity aggregation, brokering and consulting firms in the State of Texas, for a total purchase price of \$3.5 million. Priority provides services to its customers in the areas of load aggregation, natural gas and electricity procurement, energy risk management, and energy consulting in both regulated and deregulated domestic markets. ***In October of 2010, the Company sold Priority Power to its management team.***

## Energy Resources

One of the elements of the Company's revised business plan was to tap into the oil and gas expertise possessed by several of its Directors to acquire profitable oil and gas-related assets. The Company owns a number of oil and gas royalty and working interests in several states, including those acquired from the former Santa Fe Energy Trust in 2007:

- **Santa Fe Energy Trust Assets:** in December 2007 the Company acquired a one-third interest in the royalty (SFF Royalty, LLC) and working (SFF Production, LLC) interests formerly owned by the Santa Fe Energy Trust for a total purchase price of \$10 million. In December 2008 the Company increased its ownership of SFF Production to approximately 79% for an additional investment of \$6.9 million. In December 2014, the Company purchased the remaining shares of SFF Production for a total purchase price of \$1.3 million and now owns 100%.

## **People**

### Amen's Board of Directors

**Eric L. Oliver** was appointed as a director of AMEN in July 2001, and was appointed Chairman of the Board and Chief Executive Officer on September 19, 2002. Mr. Oliver resigned as Chief Executive Officer effective March 7, 2007. Since 1997, he has been President of SoftSearch Investment, Inc., an investment firm in Abilene, Texas. Since 1998, he has also served as President of Midland Map Company LLC, a company that creates hand drafted ownership maps throughout the Permian Basin. He is on the Board of Directors of the First National Bank of Midland, and of Love and Care Ministries, an inner city homeless initiative. Mr. Oliver is the brother of Kris Oliver, the Company's Chief Financial Officer.

**Jon M. Morgan** was appointed as a director of AMEN in October 2000. Mr. Morgan has more than 19 years' experience in launching and managing successful businesses in both investment management services and in the energy field. He is founder of several businesses including Morgan Capital Group, Inc., the Packard Fund, and is President of J.M. Mineral & Land Co.

**Bruce E. Edgington** has been director of AMEN since November 1995. From 1979 through 1988, Mr. Edgington was a registered representative with Johnston Lemon & Co., a securities broker-dealer, where his responsibilities included the management of retail securities accounts and administration. In 1988 he founded and continues to be an officer, director and stockholder of DiBiasio & Edgington, a firm engaged in providing software to investment firms and money managers.

**G. Randy Nicholson** was appointed to the Board of Directors on February 26, 2003. He graduated from Abilene Christian College in 1959. From 1959 to 1971, Mr. Nicholson was self-employed in Abilene as a CPA. In 1971, he established E-Z Serve, Inc., a gasoline marketing company. Mr. Nicholson has served as Chairman of the Board of Auto-Gas Systems, Inc. since 1987. AutoGas developed the pay-at-the pump technology processing paperless credit and debit card transactions at the fuel island. Headquartered in Abilene, Texas, AutoGas continues to introduce innovative technological advancements in the automated fueling industry, most recently with loyalty products such as DIGITAL REWARDS and Quantum 360sm. He joined the Board of Trustees of Abilene Christian University in 1981. Mr. Nicholson is a member of the Texas Society of Certified Public Accountants and was recently named an honorary member of the American Institute of Certified Public Accountants (AICPA) having been a member for 40 years. He is presently serving as Chairman of the Technology Committee for the City of Abilene.

### Management Team

**Kris Oliver** was appointed Chief Financial Officer of the Company on March 7, 2007 and assumed the role of Chief Executive Officer in March of 2009. Mr. Oliver is a Certified Public Accountant and began his career in the Audit

Practice of Arthur Andersen, where he left as an Audit Senior in 1990. After receiving an MBA in Finance from the University of Texas at Austin in 1992, Mr. Oliver spent 14 years at American Airlines / Sabre in a variety of roles including Corporate Finance, Business Development, Marketing and Sales. Just prior to joining the Company, Mr. Oliver was a Senior Financial Advisor with Technology Partners International, the world's largest outsourcing advisory firm. Mr. Oliver is the brother of Eric Oliver, the Company's Chairman of the Board of Directors.

## MANAGEMENT DISCUSSION and ANALYSIS 2017 FOURTH QUARTER FINANCIAL RESULTS

### ***Operating***

The Company recognized \$611 thousand in oil and gas revenue for the quarter, an increase of 94% versus the same quarter in 2016 driven by increases in production and commodity prices.

### ***Investments / Other***

During the quarter, the Company recognized the following transactions related to investment income:

- \$138 thousand of equity income and cash distributions totaling \$113 thousand in connection with its investment in SFF Royalty, LLC.
- \$157 thousand in interest income from corporate debt holdings.
- A gain of \$1.3 million in connection with the sale of an oil/gas leasehold interest.

Amen's Board approved a plan in 2012 whereby the Company will no longer hedge the revenue stream associated with its oil and gas royalties. The Board reached this decision based on reduced cash flow risk associated with the retirement of the Company's debt in 2011. The Company has notified shareholders that they now hold an unhedged long oil and gas position and should pursue their own hedging strategy if they are uncomfortable with that risk.

### ***Net Income / Dividends***

The Company recognized Net Income of \$1.2 million for the quarter versus \$2.0 million for the same quarter in 2016. The decrease in earnings is attributable to the recognition of a large gain on the sale of a leasehold interest during 2016.

The Company declared a regular dividend of \$10 per common share during the quarter and anticipates making regular quarterly dividends to common stockholders, the amount of which will be largely determined by fluctuations in commodity prices for oil and gas.

**AMEN Properties, Inc. and Subsidiaries**  
**CONSOLIDATED BALANCE SHEETS**

	<b>ASSETS</b>	
	<b>December 31, 2017 (Unaudited)</b>	<b>December 31, 2016 (Unaudited)</b>
<b>CURRENT ASSETS</b>		
Cash and Cash Equivalents	\$ 4,429,006	\$ 2,983,578
Accounts Receivable, net of allowance	379,129	945,693
Marketable Securities		
Gross	1,280,535	1,280,535
Mark to market	4,784,465	5,252,618
Net	<u>6,065,000</u>	<u>6,533,153</u>
Other Current Assets	<u>128,106</u>	<u>781,570</u>
<b>Total Current Assets</b>	<b>11,001,241</b>	<b>11,243,994</b>
<b>PROPERTY AND EQUIPMENT</b>	<b>14,663</b>	<b>15,552</b>
<b>INVESTMENT IN SFF ROYALTY</b>	<b>98,285</b>	<b>78,583</b>
<b>OIL AND GAS ROYALTY AND WORKING INTERESTS</b>	<b>4,114,607</b>	<b>5,116,339</b>
<b>INVESTMENT IN REAL ESTATE</b>	<b>400,710</b>	<b>400,710</b>
<b>OTHER ASSETS</b>		
Deposits and Other Assets	<u>12,852</u>	<u>20,805</u>
<b>Total Other Assets</b>	<b>12,852</b>	<b>20,805</b>
<b>TOTAL ASSETS</b>	<b>\$ 15,642,358</b>	<b>\$ 16,875,983</b>

**LIABILITIES AND STOCKHOLDERS' EQUITY**

<b>CURRENT LIABILITIES</b>		
Line of Credit	\$ -	\$ 750,000
Accounts Payable	145,144	70,238
Accrued Liabilities	255,532	278,927
Accrued Dividends	225,031	222,756
<b>Total Current Liabilities</b>	<b>625,707</b>	<b>1,321,921</b>
<b>EQUITY</b>		
Stockholders' Equity:		
Common Stock, \$.01 par value; 20,000,000 shares authorized; 53,146 shares issued and outstanding at December 31, 2017 and December 31, 2016, respectively	532	532
Treasury Stock, at cost	(446,755)	(275,748)
Additional Paid-in Capital	54,942,016	54,942,016
Accumulated Deficit	(44,263,607)	(44,365,356)
Accumulated Other Comprehensive Income	4,784,465	5,252,618
<b>Total Stockholders' Equity</b>	<b>15,016,651</b>	<b>15,554,062</b>
Noncontrolling Interest	-	-
<b>Total Equity</b>	<b>15,016,651</b>	<b>15,554,062</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$ 15,642,358</b>	<b>\$ 16,875,983</b>

These financial statements and the notes thereto present fairly, in all material respects, the financial position of the Company and the results of its operations for the periods presented, in conformity with accounting principles generally accepted in the United States, consistently applied and hereby certified by Kris Oliver, Chief Executive Officer of Amen Properties, Inc.

**AMEN Properties, Inc. and Subsidiaries**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**

	Three Months Ended December 31		Twelve Months Ended December 31	
	2017	2016	2017	2016
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
<b>OPERATING REVENUE</b>				
Oil and Gas Revenue	\$ 610,950	\$ 315,142	\$ 2,683,553	\$ 1,160,668
Total Operating Revenue	<u>610,950</u>	<u>315,142</u>	<u>2,683,553</u>	<u>1,160,668</u>
<b>OPERATING EXPENSE</b>				
Oil and Gas Operations	336,774	202,311	1,065,890	882,255
General and Administrative	218,363	182,970	716,809	620,087
Depreciation, Amortization and Depletion	395,226	240,007	1,537,083	994,632
Total Operating Expenses	<u>950,363</u>	<u>625,288</u>	<u>3,319,782</u>	<u>2,496,974</u>
<b>INCOME FROM OPERATIONS</b>	<u>(339,413)</u>	<u>(310,146)</u>	<u>(636,229)</u>	<u>(1,336,306)</u>
<b>OTHER INCOME (EXPENSE)</b>				
Interest Income (Expense)	157,424	159,329	645,505	761,191
Income from SFF Royalty	138,035	149,414	554,702	484,592
Other Income	1,268,143	2,033,801	1,910,230	2,352,806
Total Other Income	<u>1,563,602</u>	<u>2,342,544</u>	<u>3,110,437</u>	<u>3,598,589</u>
<b>INCOME BEFORE TAXES</b>	<u>1,224,189</u>	<u>2,032,398</u>	<u>2,474,208</u>	<u>2,262,283</u>
Franchise and Income Taxes	7,492	9,554	(57,817)	(38,669)
<b>NET INCOME</b>	<u>\$ 1,231,681</u>	<u>\$ 2,041,952</u>	<u>\$ 2,416,391</u>	<u>\$ 2,223,614</u>
<b>Earnings Per Share - Basic</b>	\$ 23.18	\$ 38.42	\$ 45.47	\$ 41.84
<b>Earnings Per Share - Diluted</b>	\$ 23.18	\$ 38.42	\$ 45.47	\$ 41.84
Weighted Average Number of Common Shares Outstanding - Basic	53,146	53,146	53,146	53,146
Weighted Average Number of Common Shares Outstanding - Diluted	53,147	53,146	53,147	53,146
<b>Other Comprehensive Income:</b>				
Net Income	\$ 1,231,681	\$ 2,041,952	\$ 2,416,391	\$ 2,223,614
Unrealized Gain (Loss) on Investments	602,500	1,411,903	4,784,465	5,252,618
Comprehensive Income	<u>\$ 1,834,181</u>	<u>\$ 3,453,855</u>	<u>\$ 7,200,856</u>	<u>\$ 7,476,232</u>

These financial statements and the notes thereto present fairly, in all material respects, the financial position of the Company and the results of its operations for the periods presented, in conformity with accounting principles generally accepted in the United States, consistently applied and hereby certified by Kris Oliver, Chief Executive Officer of Amen Properties, Inc.

**AMEN Properties, Inc. and Subsidiaries**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

	<b>Twelve Months Ended December 31,</b>	
	<b>2017</b>	<b>2016</b>
	<b>(Unaudited)</b>	<b>(Unaudited)</b>
<b>Cash Flows from Operating Activities</b>		
Net Income	\$ 2,416,391	\$ 2,223,614
<i>Adjustments to Reconcile Net Income to Cash Provided by Operating Activities</i>		
Gain on Sale / Assignment of Leasehold Interest	(642,482)	(1,145,342)
Loss / (Gain) on Sale of Marketable Securities	-	(319,504)
Depreciation, Amortization & Depletion	1,537,083	984,991
Equity Income from SFF Royalty Investment	(554,702)	(484,592)
<i>Changes in Operating Assets and Liabilities</i>		
Accounts Receivable	566,564	(744,611)
Other Assets	661,417	(654,235)
Accounts Payable	74,906	(22,297)
Accrued Liabilities	(23,395)	(27,027)
	4,035,782	(189,003)
<b>Net Cash Provided by / (Used In) Operations</b>		
<b>Cash Flows from Investing Activities</b>		
(Purchases) / Sales of Property & Equipment, net	(1,378)	(5,162)
Development of Oil & Gas Interests	(533,084)	(19,376)
Proceeds from Sale / Assignment of Leasehold Interest	642,482	1,145,342
(Purchases) / Sales of Marketable Securities, net	-	1,004,488
Distributions from SFF Royalty	535,000	526,667
	643,020	2,651,959
<b>Net Cash Provided by Investing Activities</b>		
<b>Cash Flows from Financing Activities</b>		
Purchase of Treasury Stock	(171,007)	(15,201)
Draw / (Repayment) of Line of Credit	(750,000)	750,000
Common Stock Dividends	(2,312,367)	(2,246,917)
	(3,233,374)	(1,512,118)
<b>Net Cash Provided by / (Used In) Financing Activities</b>		
<b>Net Increase / (Decrease) in Cash</b>	1,445,428	950,838
<b>Cash at Beginning of Period</b>	2,983,578	2,032,740
<b>Cash at End of Period</b>	\$ 4,429,006	\$ 2,983,578
<b>Non-Cash Financing and Investing Activities:</b>		
Unrealized Gain / (Loss) on Marketable Securities	\$ 4,784,465	\$ 5,252,618

These financial statements and the notes thereto present fairly, in all material respects, the financial position of the Company and the results of its operations for the periods presented, in conformity with accounting principles generally accepted in the United States, consistently applied and hereby certified by Kris Oliver, Chief Executive Officer of Amen Properties, Inc.

**AMEN Properties, Inc. and Subsidiaries**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**  
**Fourth Quarter 2017**

**NOTE A - DESCRIPTION OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

1. *Organization*

**Company Background**

- The Company was originally incorporated as DIDAX, Inc., in January 1997
- Until December 2002 the Company operated under the name Crosswalk.com; its primary businesses were operation of the Christian web portal *crosswalk.com*<sup>™</sup> and a direct mail advertising service.
- During the last quarter of 2002, the Company sold substantially all of its assets with the exception of the Company's accumulated Net Operating Loss ("NOL") and changed its name to AMEN Properties, Inc.
- A revised business plan was approved by the shareholders in 2002, and called for the Company to grow via the selective acquisition of cash-generating assets in three categories:
  - Commercial real estate in secondary stagnant markets
  - Commercial real estate in out of favor growth markets
  - Oil and gas royalties

During the time the Company operated as Crosswalk.com, it generated a Net Operating Loss in excess of \$30 million. Provisions in the United States Federal Tax Code dictate that a significant ownership change (in excess of 50% in a three-year period) would eliminate the Company's ability to use the NOL to offset its Federal Income Tax liability. It is the Company's intention to preserve its NOL, which requires funding our growth without access to many traditional sources of capital which would result in a significant change in ownership.

**Company Organization**

In initiating the 2002 business plan the Company, in October 2002, formed the following entities:

- NEMA Properties LLC ("NEMA"), a Nevada limited liability company 100% owned by AMEN
- AMEN Delaware LP ("Delaware"), a Delaware limited partnership owned 99% by NEMA as the sole limited partner and 1% by AMEN, as the sole general partner
- AMEN Minerals LP ("Minerals"), a Delaware limited partnership, owned 99% by NEMA as the sole limited partner and 1% by AMEN, as the sole general partner.

On July 30, 2004, the Company formed W Power and Light LP ("W Power"), a Delaware limited partnership owned 99% by NEMA as the sole limited partner and 1% by AMEN, as the sole general partner. On May 18, 2006, the Company acquired 100% of Priority Power Management, Ltd. and Priority Power Management Dallas, Ltd. (collectively "Priority Power") effective April 1, 2006. Priority Power is owned 1% by AMEN, as the sole general partner, and 99% by NEMA, as the sole limited Partner.

**Corporate Reorganization**

On December 17, 2007, the Company approved a corporate reorganization (the "Reorganization") effective January 1, 2008. As part of the Reorganization, the Delaware Partnership, the Minerals Partnership, the PPM Partnership, and the W Power Partnership were each converted from limited partnerships into limited liability companies with AMEN owning 100% of the shares and as the sole managing member of each entity. The converted entities are:

- AMEN Delaware, LLC, ("Delaware")
- AMEN Minerals, LLC, ("Minerals")
- NEMA Properties, LLC, ("NEMA")
- Priority Power Management, LLC ("Priority Power")
- W Power and Light, LLC, ("W Power")

**AMEN Properties, Inc. and Subsidiaries**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED), CONTINUED**  
**Fourth Quarter 2017**

On May 31, 2008, as part of the Reorganization, NEMA was converted from a Nevada Limited Liability Company to a Texas Limited Liability Company.

As used herein, the terms “Company” and “AMEN” and references to “we” and “our” refer to all of AMEN Properties, Inc., NEMA, Delaware, Minerals, and W Power and Priority Power unless the context otherwise requires.

On September 28<sup>th</sup>, 2009, the Company approved a reorganization plan effective January 1, 2010 whereby Delaware, Minerals and NEMA were dissolved and the assets and liabilities of each entity were conveyed to Amen Properties, Inc.

**2. *Basis of Presentation***

The consolidated financial statements include the accounts of the Company and its majority-owned/controlled subsidiaries and affiliates. Inter-company balances and transactions have been eliminated.

Management uses estimates and assumptions in preparing the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America. Those estimates and assumptions affect the reported amounts of assets, liabilities, revenues and expenses in the consolidated financial statements, and the disclosure of contingent assets and liabilities. Actual results could differ from these estimates.

**3. *Cash Equivalents***

The Company considers cash on hand, cash on deposit in banks, money market mutual funds and highly liquid debt instruments purchased with a maturity of three months or less to be a cash equivalent.

**4. *Marketable Investments***

The Company invests in U.S. government bonds and treasury notes, municipal bonds, certificates of deposit, corporate bonds and other securities. Investments with original maturities greater than three months but less than twelve months from the balance sheet date are short-term investments. Those investments with original maturities greater than twelve months from the balance sheet date are long-term investments.

The Company’s marketable securities are classified as available-for-sale as of the balance sheet date, and are reported at fair value with unrealized gains and losses, net of tax, recorded in stockholders’ equity. Realized gains or losses and permanent declines in value, if any, on available-for-sale investments are reported in other income or expense as incurred.

**5. *Fair Value of Financial Instruments***

Generally accepted accounting principles require disclosure of fair value information about financial instruments, whether or not recognized in the accompanying consolidated balance sheet. Fair value is defined as the amount at which an instrument could be exchanged in a current transaction between willing parties other than in a forced or liquidation sale. The fair value estimates of financial instruments are not necessarily indicative of the amounts we might pay or receive in actual market transactions. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts.

The carrying value of cash and cash equivalents, investments, accounts receivable, notes receivable, and accounts payable approximate fair value because of the relatively short maturity of these instruments. Disclosure about fair value of financial instruments is based on pertinent information available to management as of the balance sheet date.

**6. *Accounts Receivable***

**AMEN Properties, Inc. and Subsidiaries**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED), CONTINUED**  
**Fourth Quarter 2017**

Management regularly reviews accounts receivable and estimates the necessary amounts to be recorded as an allowance for doubtful accounts.

**7. *Depreciation, Amortization and Depletion***

Property and equipment are stated at cost. Depreciation is determined using the straight-line method over the estimated useful lives ranging from three to 10 years. Royalty acquisitions are stated at cost. Depletion is determined using the units-of-production method based on the estimated oil and gas reserves.

**8. *Impairment of Long-Lived Assets***

Generally accepted accounting principles specify circumstances in which certain long-lived assets must be reviewed for impairment. If the carrying amount of an asset exceeds the sum of its expected cash flows, the asset's carrying value must be written down to fair value. The Company periodically evaluates the recoverability of the carrying value of its long-lived assets and identifiable intangibles by monitoring and evaluating changes in circumstances that may indicate that the carrying amount of the asset may not be recoverable. Examples of events or changes in circumstances that indicate that the recoverability of the carrying amount of an asset should be assessed include but are not limited to the following: a significant decrease in the market value of an asset, a significant change in the extent or manner in which an asset is used or a significant physical change in an asset, a significant adverse change in legal factors or in the business climate that could affect the value of an asset or an adverse action or assessment by a regulator, an accumulation of costs significantly in excess of the amount originally expected to acquire or construct an asset, and/or a current period operating or cash flow loss combined with a history of operating or cash flow losses or a projection or forecast that demonstrates continuing losses associated with an asset used for the purpose of producing revenue.

The Company considers historical performance and anticipated future results in its evaluation of potential impairment. Accordingly, when indicators or impairments are present, the Company evaluates the carrying value of these assets in reaction to the operating performance of the business and future discounted and non-discounted cash flows expected to result from the use of these assets. Impairment losses are recognized when the sum of expected future cash flows are less than the assets' carrying value.

**9. *Investment in Real Estate and SFF Group***

The Company's determination of the appropriate accounting method with respect to investments in limited partnerships, limited liability companies and other subsidiaries is based on control. For general partner interests, the Company is presumed to control (and therefore consolidate) the entity, unless the other limited partners have substantive rights that overcome this presumption of control. These substantive rights allow the limited partners to participate in significant decisions made in the ordinary course of the entity's business. The Company accounts for its non-controlling general partner investments in these entities under the equity method. This treatment also applies to the Company's managing member interests in limited liability companies.

The Company's determination of the appropriate accounting method for all other investments in subsidiaries is based on the amount of influence the Company has (including our ownership interest) in the underlying entity. Those other investments where the Company has the ability to exercise significant influence (but not control) over operating and financial policies of such subsidiaries (including certain subsidiaries where the Company has less than 20% ownership) are accounted for using the equity method. The Company eliminates transactions with such equity method subsidiaries to the extent of the ownership in such subsidiaries. Accordingly, the Company's share of the earnings or losses of these equity method subsidiaries is included in net earnings. All of the Company's remaining investments are carried at cost. Under either the equity or cost method, impairment losses are recognized upon evidence of other-than-temporary losses of value.

The Company's investments in real estate and SFF Royalty (see Note L) are recorded at cost, adjusted for its equity share of earnings, using the equity method of accounting, and cash contributions and distributions.

**AMEN Properties, Inc. and Subsidiaries**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED), CONTINUED**  
**Fourth Quarter 2017**

*10. Income and Franchise Taxes*

The Company accounts for income taxes in accordance with SFAS No. 109, "Accounting for Income Taxes". Under this method, deferred tax assets and liabilities are determined based on differences between the financial reporting and tax basis of assets and liabilities, and are measured using the enacted tax rates and laws that will be in effect when the differences are expected to reverse. Valuation allowances are established when necessary to reduce deferred tax assets to the amount expected to be realized. For the income statement periods herein, no income tax expense has been incurred for Federal income taxes due to the utilization of the Company's net operating losses.

*11. Corporate Tithing*

The Company shall, to the extent permitted by law, expend from the revenues of the Company such sums as are deemed prudent by the Board of Directors to support, encourage, or sustain persons or entities which in the judgment of the Board of Directors are expected to make significant efforts to propagate the Gospel of Jesus Christ in any manner not in conflict with the Statement of Faith. Such expenditures may be made without regard to the tax status or nonprofit status of the recipient. It is expected that the expenditures paid out under the provisions of this policy shall approximate ten percent (10%) of the amount that would otherwise be the net profits of the Company for the accounting period.

*12. Management Estimates*

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Accordingly, actual results could differ from such estimates. Material estimates that are particularly susceptible to significant changes in the near term relate to the recognition of revenues, the estimate of the allowance for doubtful accounts, the estimate of asset impairments and the determination of depreciation and amortization expense.

*13. Income Per Share*

Income per share is computed based on the weighted average common shares and common stock equivalents outstanding during each period.

*14. Environmental*

Environmental costs that relate to current operations are expensed or capitalized as appropriate. Costs are expensed when they relate to an existing condition caused by past operations and will not contribute to current or future revenue generation. Liabilities related to environmental assessments and/or remedial efforts are accrued when property or services are provided or can be reasonably estimated.

*15. Subsequent Events*

The Company has evaluated subsequent events through the date of issuance of the consolidated financial statements. The Company is not aware of any reportable subsequent events.

*16. Recently Issued Accounting Pronouncements*

In May 2014, the FASB issued Accounting Standard Update No. 2014-09 "Revenue from Contracts with Customers" (ASU No. 2014-09), which supersedes the revenue recognition requirements in Accounting Standard Codification Topic No. 605 "Revenue Recognition" and most industry-specific guidance. This update requires that entities recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which a company expects to be entitled in exchange for those goods or services. ASU No. 2014-09 is effective for fiscal years beginning after December 15, 2016, and for interim periods within those fiscal years. The

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Company is currently assessing the impact of the adoption of ASU No. 2014-09 on its financial position and results of operations.

In April 2014, the FASB issued ASU 2014-08, "Presentation of Financial Statements and Property, Plant, and Equipment: Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity." ASU 2014-08 modifies the criteria for disposals to qualify as discontinued operations and expands related disclosures. This guidance is effective for annual and interim reporting periods beginning after December 15, 2014. Adoption of this amendment is not expected to have a material effect on our financial position or results of operations.

Management does not believe these new standards will have a material impact on its financial statements.

**NOTE B – CONCENTRATIONS OF CREDIT RISK**

The Company maintains cash balances at several financial institutions, which at times may exceed federally insured limits. Accounts at the institutions are insured by the Federal Deposit Insurance Corporation up to \$250,000. The Company has not experienced any losses in such accounts and believes that it is not exposed to any significant credit risks on such accounts.

**NOTE C – PROPERTY AND EQUIPMENT**

Property and equipment, at cost, consisted of the following at December 31, 2017 and December 31, 2016:

	<u>12/31/2017</u>	<u>12/31/2016</u>
Furniture, fixtures and equipment	\$ 23,558	\$ 22,180
Less: accumulated depreciation	<u>(8,895)</u>	<u>(6,628)</u>
	<u>\$ 14,663</u>	<u>\$ 15,552</u>

**NOTE D – INVESTMENT IN REAL ESTATE**

The Company owns approximately 18% of HPQ Acquisition, LLC, ("HPG") a real estate company which owns commercial properties located in Midland, Texas. During December 2014, the HPG ownership group completed the sale of its office buildings in downtown Midland. In exchange for its 18% ownership stake, Amen received proceeds after the retirement of associated debt of \$3.6 million and recognized a gain of \$1.3 million in connection with the sale.

As of December 31, 2014, the Company's only remaining real estate asset is its 18% interest in a parking lot in downtown Midland (the "Superblock").

**NOTE E – OIL AND GAS ROYALTY AND WORKING INTERESTS**

The Company owns oil and gas royalty and working interests in a number of states. Under accounting principles generally accepted in the United States of America, revenues and expenses are recognized on an accrual basis. Oil and gas revenue is generally received one to two months following the month of production and the Company uses estimates to accrue.

*SFF Interests*

On December 17, 2007, the Company invested \$7.6 million in SFF Royalty, LLC ("SFF Royalty") and \$2.4 million in SFF Production ("SFF Production") in exchange for a one-third ownership interest in each entity. Also on December 17, 2007, SFF Royalty and SFF Production acquired the following properties from Santa Fe Energy Trust (the "Trust") and Devon Energy Production Company, LP ("Devon"):

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<u>Acquiring Entity</u>	<u>Acquired from the Trust</u>		<u>Acquired from Devon</u>		<u>Total Purchase</u>
	<u>Description</u>	<u>Purchase Amount</u>	<u>Description</u>	<u>Purchase Amount</u>	
SFF Royalty	Net profits interests in royalty interests owned by Devon	\$ 21,077,688	Royalty interests subject to Trust's net profits interests	\$ 2,254,662	\$ 23,332,350
SFF Production	Net profits interests in working interests owned by Devon	6,072,125	Working interests subject to Trust's net profits interests	649,531	6,721,656
Totals		\$ <u>27,149,813</u>		\$ <u>2,904,193</u>	\$ <u>30,054,006</u>

In December 2008 the Company increased its ownership of SFF Production to approximately 79% for an additional investment of \$6.9 million. In December 2014, the Company purchased the remaining shares of SFF Production for a total purchase price of \$1.3 million and now owns 100% of that entity. The financial position and results of SFF Production are now consolidated with the Company's.

The Company's equity in SFF Royalty, LLC consists of the following at December 31, 2017 and December 31, 2016:

	<u>12/31/2017</u>	<u>12/31/2016</u>
Investment in SFF Group	\$ 78,583	\$ 120,658
Capital Distributions	(535,000)	(526,667)
Equity Earnings	554,702	484,592
	\$ <u>98,285</u>	\$ <u>78,583</u>

The Company's investment and equity earnings results for the fourth quarter of 2017 are based on the results of SFF Royalty, LLC. SFF Royalty, LLC reported the following consolidated financial information at December 31, 2017:

	<u>SFF Royalty</u>
Total Assets	\$ 407,047
Total Liabilities	55,905
Net Income (three months ended December 31, 2017)	414,145

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**NOTE F – ACCRUED LIABILITIES**

Accrued liabilities consisted of the following at December 31, 2017 and December 31, 2016:

	<u>12/31/2017</u>	<u>12/31/2016</u>
Accrued oil & gas operating expenses	193,255	219,962
Other liabilities	62,277	58,965
Total Accrued Liabilities	<u>\$ 255,532</u>	<u>\$ 278,927</u>

**NOTE G – RELATED PARTY TRANSACTIONS**

None.

**NOTE H – COMMITMENTS AND CONTINGENCIES**

*Legal Proceedings*

The Company is subject to claims and lawsuits which arise primarily in the ordinary course of business. It is the opinion of management that the disposition or ultimate resolution of such claims and lawsuits will not have a material adverse effect on the consolidated financial position of the Company.

**NOTE I – STOCKHOLDERS' EQUITY**

*Treasury Stock*

As discussed in Note E, during December 2014 the Company acquired additional interests in SFF Production for a total purchase price of \$1.3 million. In connection with this transaction, the Company transferred 222 shares of treasury stock to the sellers. Additionally, the Company has purchased 874 shares under the Company's stock repurchase program. These shares are being held by the Company as treasury stock and are reflected on the balance sheet at cost.

*Common Dividend*

During the quarter, the Company's Board of Directors declared a regular dividend of \$10 per common share with a record date of December 22, 2017 and payment date of December 29, 2017.

*Common Stock Issuance*

As discussed in Note E, during December 2014 the Company acquired additional interests in SFF Production for a total purchase price of \$1.3 million. The Company issued 1,813 shares of common stock to the sellers (in addition to the 222 shares of treasury stock discussed above) in connection with this transaction.

**NOTE J – STOCK OPTION PLAN**

Since the inception of the Company, various options have been granted by the Board of Directors to founders, directors, employees, consultants and ministry partners. In February 1997, the Company authorized 671 additional shares of common stock to underlie additional options reserved for key employees and for future compensation to members of the Board of Directors. The Board of Directors also adopted, and the Stockholders approved, the 1997 Stock Option Plan

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("1997 Plan"), which provides for the granting of either qualified or non-qualified options to purchase an aggregate of up to 5,145 shares of common stock, inclusive of the 671 shares mentioned above, and any and all options or warrants granted in prior years by the Company. As of the balance sheet date, all options available under the 1997 Plan have been granted: 751 options have been exercised, and no options remain outstanding.

The 1998 Stock Option Plan ("1998 Plan") was approved by the Board of Directors in April 1998, with approved amendment in May 2000. The 1998 Plan gives the Company the authority to issue 300,000 options to purchase AMEN common stock. If any stock options granted under the 1998 Plan terminate, expire or are canceled, new stock options may thereafter be granted covering such shares. In addition, any shares purchased under the 1998 Plan subsequently repurchased by the Company, if management elects, pursuant to the terms hereof may again be granted under the 1998 Plan. The shares issued upon exercise of stock options under the 1998 Plan may, in whole or in part, be either authorized but unissued shares, or issued shares reacquired by the Company. As of the balance sheet date, 240 options have been exercised and 178 options are outstanding and are fully vested and range in price from \$198 to \$4,550.

The table below summarizes the stock option activity for the period ended December 31, 2017:

<u>Options Outstanding</u>	<u>Options Outstanding</u>	<u>Weighted Average Price</u>
December 31, 2016	386	\$ 658
Options exercised	--	--
Options forfeited	(208)	--
Options issued	<u>    --</u>	<u>    --</u>
December 31, 2017	178	\$ 759

At December 31, 2017, the 178 outstanding options are fully vested and exercisable. They range in price from \$198 to \$4,550 and have a weighted average contractual maturity of 0.5 years.

**NOTE K – LINE OF CREDIT**

In February 2016 the Company established a \$5 million line of credit with First Southern National Bank. The line is secured by the Company's investment account with Goldman Sachs and accrues interest at 5.45%. As of December 31, 2016, the Company had a total of \$750 thousand outstanding on the line of credit.

The Company fully repaid the line of credit during the first quarter of 2017.